



REPUBLIC OF SLOVENIA  
GOVERNMENT OFFICE FOR DEVELOPMENT  
AND EUROPEAN COHESION POLICY



REPUBLIC OF SLOVENIA  
MINISTRY OF ECONOMIC DEVELOPMENT  
AND TECHNOLOGY

To: list of invited guests as attached in the agenda

## INDUSTRIALIZATION PARTNERING MEETING

*Ljubljana, 12-13 February 2018*

*at Technology Park Ljubljana premises (Tehnološki Park 19)*

We would like to kindly invite you to join us for the partnering meeting between Slovenian and Bavarian stakeholders.

Supporting linkages between organisations with cross-sector complementary fields of expertise is beneficial for tackling shared challenges or pursuing international market opportunities through collaborative efforts. With this in mind the Government Office for Development and European Cohesion Policy and Ministry of Economy and Technological Development on the one hand and InSITE BAVARIA and Bayern International on the other, are organising an industrial partnering meeting to connect stakeholders, and clusters / SRIPs in particular, from Slovenia and Bavaria in the fields of new materials, mobility, circular economy, factories of the future, smart buildings & medicine. The concept and approach attached.

The meeting will be an opportunity for invited Slovenian stakeholders to present initiatives they currently pursue, elaborate on their international dimensions and together with Bavarian counterparts identify possible cooperation opportunities for the future on the basis of which dedicated B2B meeting would be organised should perspective initiatives be identified.

Kind regards,

Matej Skočir

Head of Internationalisation Division

Peter Wostner, PhD

Head of S4 Coordinating Division

## AGENDA 12 FEBRUARY 2018

LOCATION	Technology Park Ljubljana
INTRODUCTION 13:30 – 14:00	Objectives and expected outcomes of the meeting:  Government Office for Development and European Cohesion Policy & Ministry of Economy and Technological Development  InSITE BAVARIA & Bayern International
MATERIALS 14:00 – 15:00	<b>Each session consisting of: half an hour for presentation of focus areas and specific initiatives for cooperation with half an hour remaining for discussion with Bavarian counterparts</b>  (due to interlinkages materials / mobility / circular partners, as well as Technology Park, are present at the same meeting and will be invited in the discussion)  <b>Matjaž Godec</b> – Institute of Metals and Technology, <b>Andrej Kržan</b> – National Institute of Chemistry <b>Vesna Nahtigal</b> – SRIP Materials as Products
COFFEE BREAK 15:00 – 15:30	
MOBILITY 16:00 – 17:00	<b>Tanja Mohorič</b> – SRIP Mobility <b>Tomaž Kutrašnik</b> – Faculty of Mechanical Engineering & Head of SRIP programming committee
CIRCULAR ECONOMY 17:00 – 18:00	<b>Dragica Marinič</b> – SRIP Circular Economy <b>Blaž Likozar</b> – National Institute of Chemistry & SRIP Value Chain Coordinator <b>Primož Oven</b> – Biotechnical Faculty & SRIP Value Chain Coordinator <b>Tomaž Kutrašnik</b> – Faculty of Mechanical Engineering & SRIP Value Chain Coordinator
WORKING DINNER 19:30 (Location to be confirmed)	

## AGENDA 13 FEBRUARY 2018

LOCATION	Technology Park Ljubljana
INTRODUCTION 08:30 – 08:45	Objectives and expected outcomes of the meeting:  Government Office for Development and European Cohesion Policy & Ministry of Economy and Technological Development  InSITE BAVARIA & Bayern International
FACTORIES OF THE FUTURE & DIGITAL 08:45 – 09:45	<b>Each session consisting of: half an hour for presentation of focus areas and specific initiatives for cooperation with half an hour remaining for discussion with Bavarian counterparts</b>  (due to interlinkages materials / mobility / circular partners, as well as Technology Park, are present at the same meeting and will be invited in the discussion)  <b>Igor Kovač, Rudi Panjtar</b> – SRIP FoF, Jožef Stefan Institute, <b>Aleš Hančič</b> – TECOS & SRIP Value Chain Coordinator <b>Marko Bohar</b> – Chamber of Commerce and Industry & SRIP Value Chain Coordinator, <b>Nenad Šutanovič</b> – SRIP ICT, Chamber of Commerce and Industry
COFEE BREAK 9:45 – 10:15	
SMART BUILDINGS 10:15 – 11:15	<b>Matej Gajzer</b> – SRIP Smart Buildings <b>Friderik Knez</b> – Slovenian National Building and Civil Engineering Institute, Head of SRIP programming committee
MEDICINE 11:15 – 12:15	<b>Alenka Rožaj</b> – SRIP Health-Medicine, <b>Mark Pleško</b> , CosyLab, CEO <b>Marjana Majerič</b> – Technology Park Ljubljana
LUNCH 12:15 – 12:45 (Catering at the location)	
LJUBLJANA WESTERN GATE INVESTMENT OPPORTUNITY 13:00 – 15:00	<b>Tamara Lah Turnšek</b> - National Institute of Biology <b>Alenka Rožaj &amp; Stane Pejovnik</b> - SRIP Health-Medicine & SIS Innovation Hub <b>Igor Papič</b> – University of Ljubljana, rector <b>Miran Gajšek</b> - Municipality of Ljubljana <b>Marjana Majerič</b> - Technology Park Ljubljana

## Industrialization Partnership approach



Workshop „Industrialization Partnership“	
Goal of the Workshop	The workshop will demonstrate the Bavarian approach of building up sustainable value chains by combining existing raw materials, high quality infrastructure and most advanced programs of technology transfer. It will present the cooperation offer of an industrialization partnership, covering a detailed roadmap to build up more advanced value chains in the partner region by applying Bavarian technology. Technology gaps and most relevant challenge statements from existing value chains will be elaborated in order to draft a practical roadmap of turning them into market opportunities for foreign direct investment. As a result of the workshop, a cooperation agreement between InSITE BAVARIA and a local partner to develop and operate a new production cluster in the region could be prepared.
Target group	<p><u>Public authorities:</u> regional governments, investment promotion agencies, economic support facilities, public land owners</p> <p><u>Private entities:</u> developers and operators of industry parks, financial investors, private land owners</p> <p><u>Intermediaries:</u> industry associations, networks, cluster management organizations, chambers</p>
Part 1: Presenting cluster building strategy	<ol style="list-style-type: none"> <li>1. Optimizing international value chains by cluster networks – the Bavarian approach</li> <li>2. Industrial Site Development and Cluster Building – how to put industrialization partnerships into practice</li> <li>3. Questions / Discussion</li> </ol>
Part 2: Elaborating challenges and	<ol style="list-style-type: none"> <li>4. Short presentation of local development projects (participants)</li> <li>5. Workshop session: Discussing key enabling technologies and joint</li> </ol>

roadmap	development potential  6. Synthesis: Drafting visions of new value chains and production clusters
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